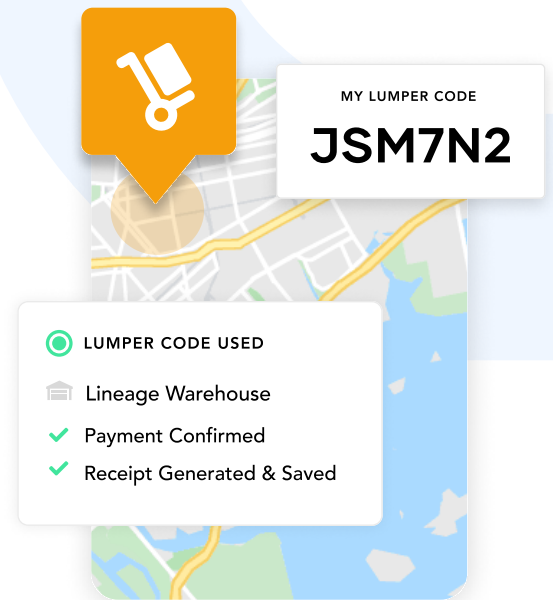




streamline payments for brokers

Relay's integration allows brokers to completely automate their lumper payments in Tai's TMS, resulting in a quicker and more effective process.



Benefits of the Relay & Tai Lumper Integration:



Eliminate late night calls by automatically generating RelayCodes for your drivers to use at warehouses



Improve the driver experience by providing an easy-to-use payment method that saves time on dock



Mitigate the risk of fraud by using secure digital payments



Improve back office operations by receiving instant receipts and charges in Tai that are allocated to the right shipment

RELAY BENEFITS

- ✓ Relay analyzed more than 500K transactions to determine that the average lumper fee is \$175
- ✓ An average of 10% of all lumper fees are not reimbursed due to lost receipts
- ✓ With Relay, users get off the dock at least 20 minutes faster
- ✓ If your company makes 1,000 lumper payments a year, that's a savings of \$17,500 annually
- ✓ Added time savings: drivers spend 45+ minutes on dock when paying with cash and checks
- ✓ With Relay, users get reimbursed 100%

Tai Integration

GENERATING RELAYCODES

Once you move a shipment status to **Committed in Tai**, a RelayCode is automatically created for all stops and displayed as a Shipment Reference in Tai.

SENDING CODES TO CARRIERS

The RelayCode can be sent to carriers a few ways, including:

- Adding the RelayCode on the Carrier Confirmation
- Forwarding the RelayCode via messaging to the carrier since it's stored on the activity log in the Shipment

CAPTURING LUMPER AMOUNT AND RECEIPTS

- After a payment has been completed using the LumperCode, Tai will automatically create a Lumper Leg and apply charges for each stop that used the code and its corresponding price
- Receipts will be retrieved and included in the shipment documents. These receipts will be stored as document type Lumper Receipts

Lumper

RELAY

Tariff: No Tariff
Status: Committed
Service Level: Normal

A I S P

Implementation Demo: \$349.00

Guest Company: Margin % 50 (Min Charge:50) \$0.00 ↓

Pricing Knowledge Base

	Buy	Sell	Margin
Lumper	\$0.00	\$0.00	\$0.00 (0.00%)
Lumper Stop 1 Qty: 1	\$160.00	\$0.00	-\$160.00 (0.00%)
Lumper Stop 2 Qty: 1	\$189.00	\$0.00	-\$189.00 (0.00%)
Lumper Totals	\$349.00	\$0.00	-\$349.00 (0.00%)

