



# F2 Freight Group

The 12-year-old freight hauler F2 Freight Group got in touch with Relay after coming across the name during several lumber transactions and now use Relay's secure codes to buy fuel and pay lumpers. Recognizing the efficiency of a digital payment system and the promise of what Relay had to offer, a successful partnership soon came to fruition.

## ✗ THE PROBLEM

With 10 drivers and 3 office staff, the F2 Freight team is a lean operation delivering nationwide, and, like many similar-sized fleets, are always looking for ways to increase efficiency and drive down the cost of time-consuming operations.

*Drivers no longer call us in the middle of the night when they need to pay for lumpers. Once a transaction is complete, we don't have to ask for the receipts. It makes life easier for us.*

LUKE NOWAKOWSKI, SAFETY MANAGER

## BEFORE RELAY

- ✗ Used Comdata checks
- ✗ Experienced a high volume of late-night phone calls
- ✗ Missed out on fuel discounts
- ✗ Spent time chasing down receipts



CONTINUED ON NEXT PAGE →

## ✓ THE SOLUTION

In addition to cutting down on dock delays due to authorization calls and eliminating the need for tedious receipt tracking, F2 Freight celebrated another significant win using Relay.

*The discounts have really helped.*

LUKE NOWAKOWSKI, SAFETY MANAGER

In addition to Relay providing his team with superior discounts, Nowakowski also expressed the benefit of drivers not having to drive off route to find discounts.

*Every minute counts. Time is so important for drivers. They don't have to go off route for discounts if they don't have time.*

*...The market is not what it used to be.  
Nobody knows what is going to happen.  
We try to save every penny.*

LUKE NOWAKOWSKI, SAFETY MANAGER

In an industry where time saved equals money saved, it is imperative for businesses to find ways to optimize their operations and cut down on unnecessary costs. With Relay, F2 Freight has been able to do just that. With a quick adoption and nearly instantaneous implementation across their entire fleet, it didn't take long for this successful operation to elevate their business even more and save money doing it.

## WITH RELAY

- ✓ Replaced lengthy payment codes with 6-digit Relay codes
- ✓ Eliminated late-night calls
- ✓ Decreased time on the dock
- ✓ Instant receipts for easy tracking
- ✓ Superior diesel discounts
- ✓ Increased driver satisfaction

## RESULTS

F2 Freight saves an average of  
**\$84 per fuel up**  
with Relay